

FINANCIAL SERVICES

Generative Al in Financial Services

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Business Development, Financial Services Machine Learning and Generative Al

Financial institutions are applying machine learning across the entire customer lifecycle



Onboarding & KYC

Use of computer vision, OCR, and NLP to streamline the customer onboarding process



Document processing

Use of OCR and NLP to automate loan document processing



Credit decisioning

Leverage ML and alternative data sets to better assess the credit risk of your customers



Fraud & Surveillance

Leverage ML to identify anomalous and illegal behavior



Personalized recommendations

Use ML to forecast the needs of your customers and recommend products or next best action



Customer service

Use ML to enhance the digital contact center with personalized experiences, improved visibility, and reaction time















Reinventing with generative Al



How are Financial Institutions leveraging Generative AI?

LARGE LANGUAGE MODELS (LLM) HAVE BEEN EFFECTIVE ACROSS MULTIPLE AREAS INCLUDING: KNOWLEDGE SEARCH, TEXT GENERATION, TEXT SUMMARIZATION, AND CLASSIFICATION.



Research

 Developed an LLM-powered Investment Analyst Assistant that generates charts, computes financial indicators, and creates summaries of the results from natural language queries



Call center analytics

 Post-call analytics solution that generates call summaries, creates customized topic hierarchies, and analyzes customer sentiment



Fraud investigations

 Obtain and summarize contextual data from multiple data sources to help an analyst resolve or escalate fraud alerts



Q&A chatbot

- Search internal and external data sources to support product sales
- Support engineers and developers with searching through technical documentation



Marketing

- Hyper-personalized content generation
- Brand adherence and tone of voice compliance checks





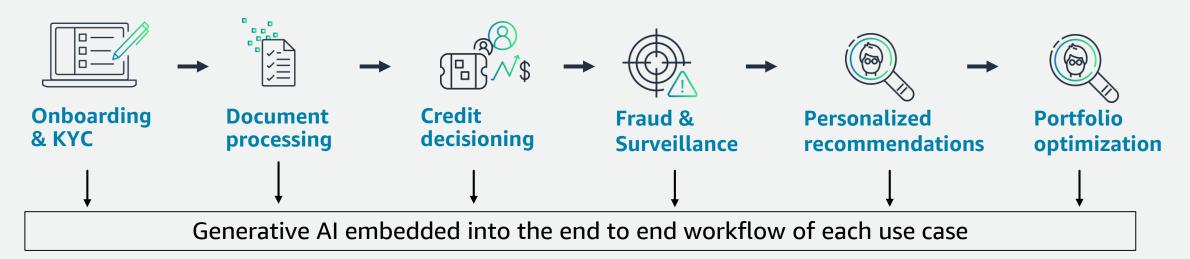




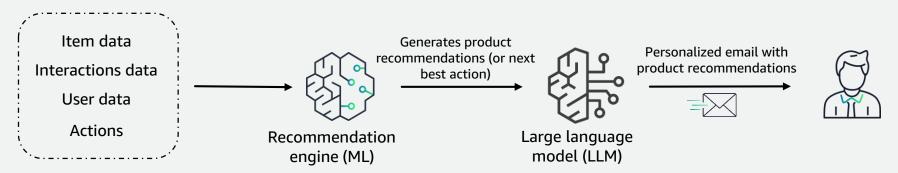




Generative AI is enhancing and optimizing the end-to-end workflow across the customer lifecycle



Example: Personalized recommendations





An anti-money laundering example



An anti-money laundering example

For over a decade, banks have leveraged various forms of machine learning including most recently, graph neural networks, to enhance their detection of illegal behavior while also reducing the generation of false positive alerts.





An anti-money laundering example

With generative AI, banks can now also reduce the time it takes for analysts to obtain, aggregate, and review the data, allowing them to resolve the alert up to 70% faster in some cases.





An anti-money laundering example

If Generative AI is able to obtain, aggregate, and summarize the data effectively today, is the next step to have GenAI *generate* the initial draft of the alert resolution?



Key considerations for Financial Services

Data privacy:

Data used to customize models remains in your VPC

Support for standards including GDPR & HIPAA

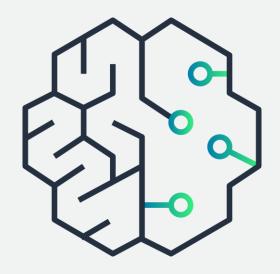
Data encryption:

All data is encrypted in transit and at rest

Guardrails:

Ability to redact PII information in LLM responses

Filter harmful content based on your responsible AI policies



Model choice:

Ability to easily switch across industryleading foundation models with built-in enterprise grade security and privacy

Model customization:

Fine-tuning
Retrieval Augmented Generation (RAG)
Continued pre-training

Model comparison:

Text generation Text summarization Q&A Classification





Thank you!